



WELCOMETO THE AGM AND GENERAL FORUM MEETING 15 DECEMBER 2022





Please mute and video off unless presenting This is a hybrid meeting

WELCOME UWLA PRESIDENT CARLOS VELAZQUEZ







- □ APPROVAL OF THE AGENDA
- □ANY OTHER BUSINESS TO BE INCLUDED?
 - ■None previously notified



COMPETITION STATEMENT

- ■All delegates to ensure that discussion is kept within the boundaries of legal compliance
- Notify MD and/or President if you believe discussion points are entering none compliance area, discussion will immediately stop and be referenced in the minutes



■MINUTES FROM 2021 AGM

- ■No comments on circulated minutes received by the Secretariat
- ■Minutes to be approved
 - ■Accepted
 - ☐ Rejected reasons why



■FINANCE - Year end 2021

- Financial Statements provided by RSM UK and approved by BMA Board and UWLA Board earlier at the beginning of the year
- The Water Label Company had a surplus of £2,600 after all invoices paid
- Holding company UWLA UK purchased 1 share from BMA purchase completed fully April 2022
- New articles for UWLA UK to draft new articles
- UWLA (Belgium) will remain unincorporated until AISBL status awarded ongoing



- ☐FINANCE YTD
 - ☐Income totalled £223,505
 - □Expenditure forecast £214,625
 - ■Small surplus
 - □UWLA Board approved



☐FINANCE – Proposed Budget

□Income forecast for 2023 £268,250

■Expenditure forecast 2023 £251,905

□ Forecast surplus £16,345

■No increase in fees for 2023

■Additional expenditure areas

■ Enhanced marketing activity

☐ Additional facilities on website

☐ Secretariat restructure

☐ Increased lobbying

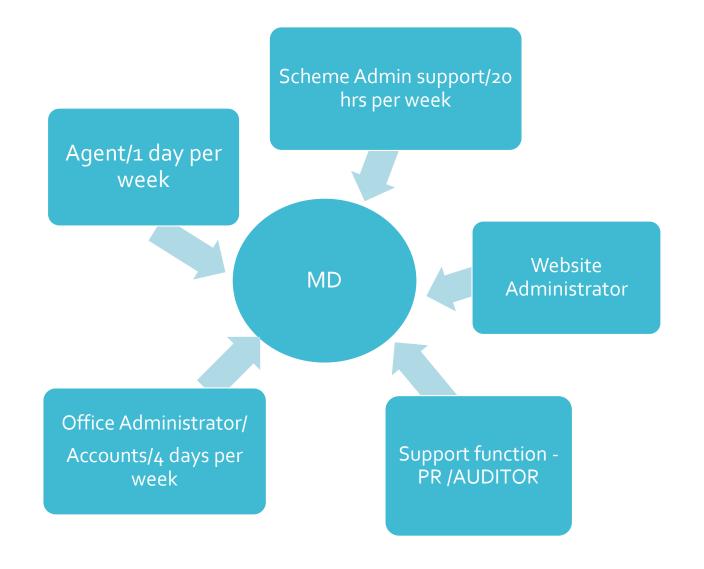
■UWLA Board approved

2023,BUDGET

								EXPENDITURE							
INCOME								Administration							
<u>UK</u>								Administration charge and support	82,000	85,500	90,000	22,254	0	0	0
<u>UK</u>								Salaries pension etc				82,803	100,000	105,000	120,000
Water Label Registration (Companies)	80,000	<mark>70,400</mark>	<mark>73,</mark> 000	<mark>67,942</mark>	<mark>80,000</mark>	<mark>75,250</mark>	<mark>96,000</mark>	Office/Equipment/Stationery/Software licence	1000	0.00	6,000	363	1,000	500	1,000
Water Label Registration			2 000	_	2 000			Computer maintenance, repairs, lease				415	750	550	700
(Retailers)	<mark>3,000</mark>	1 , 075.00	3 <mark>,</mark> 000	O	3,000	1,750	<mark>4,000</mark>	Office rent/rates/insurance				5,150	6,250	5,700	6,500
Audit fee					<mark>6,000</mark>	<mark>13,000</mark>	15 , 000	Telephones				384	250	113	250
<mark>Sub Total</mark>	<mark>83,000</mark>	<mark>71,475</mark>	<mark>76,</mark> 000	<mark>67,942</mark>	<mark>89,000</mark>	<mark>90,000</mark>	<mark>115,</mark> 000	Postage	500	8	50	2	50	50	50
<u>Europe</u>								Accounts/Legal	5,000	3,525	4,000	4,005	5,100	5,800	4,000
Water Label Registration								Bank Charges & Interest	2,400	2,000	2,000	325	2,500	2,500	3,000
(Companies)	<mark>60,000</mark>	<mark>56,</mark> 829	<mark>60,</mark> 000	<mark>60,</mark> 870	<mark>72,</mark> 000	<mark>66,750</mark>	<mark>75,</mark> 000	Depreciation	o	0	250	427	490	655	655
Water Label Decistration								Brussels Office	1,750	740	1,500	711	850	668	750
Water Label Registration (Retailers)	<mark>5,000</mark>	3,334	10,000	<mark>5,676</mark>	3,000	<mark>9,000</mark>	<mark>13,000</mark>	Legal Entity	15,000	12,000	10,000	1,000	2,000	4,322	3,000
Audit fee					11,000	14,950	17,000	Sundries	1,000	55	500	285	500	3,500	3,000
Sub Total	<mark>65,000</mark>	<mark>60,163</mark>	70,000	<mark>66,546</mark>	86,000	91,000		Suspense account				-500	0		0
	05,000	00,103	70 , 000	00,540	80,000	91,000	105 , 000	Bad Debts		4,546		4,613	0	2,600	2,500
<u>Countries Outside the EU</u>								Sub Total	108,650	108,374	114,300	122,237	119,740	131,958	145,405
Water Label Registration								<u>Activity</u>							
(Companies)	<mark>40,000</mark>	<mark>32,936</mark>	40 , 000	<mark>31,900</mark>	<mark>39,000</mark>	<mark>33,000</mark>	35 , 000	National Agent Commission	2000	4,400	5,000	3,440	3,000	3,000	3,000
Audit fee					<mark>6,</mark> 000	<mark>6,800</mark>	8 <mark>,</mark> 000	Meeting/Travel	10,000	2,750	4,000	1,340	5,000	5,000	8,000
<mark>Sub Total</mark>	<mark>40,000</mark>	<mark>32,936</mark>	<mark>40,</mark> 000	<mark>31,900</mark>	<mark>45,</mark> 000	<mark>39,800</mark>	<mark>43,000</mark>	Marketing	5000	14,350	18,000	26,868	28,800	30,000	32,000
Supporters Income	<mark>5,</mark> 000		3 <mark>,</mark> 000	<mark>1,857</mark>	<mark>2,</mark> 500	<mark>2,</mark> 700	<mark>3,</mark> 250	Web Enhancements/Hosting	5,000	9,000	3,000	1,966	3,000	7,500	7,500
Misc								Exhibitions/Events	15,000	5,000	10,000	15,145	15,200	12,000	20,000
								Water For Life Magazine Costs	2,000	0	1,000	0	500	0	1,000
Water for life/Web Advertising	12 , 000	o	2,000		2,000	<mark>250</mark>	<mark>2,</mark> 000	Lobbying Activity/BRG Report	3,000	2,200	3,000	0	2,500	2,000	10,000
	12,000	o O	2,000				2,000	Independent Inspector/Audit	15,000	2,110	3,000	0	30,000	18,000	20,000
BMA Consultancy				<mark>11,300</mark>	0	0	0	Product Testing	1,000	0	1,000	0	10,000	0	5,000
Sub Total	<mark>12,000</mark>	<mark>0</mark>	2 <mark>,</mark> 000		<mark>2,000</mark>	<mark>250</mark>	<mark>2,</mark> 000	Sub Total	58,000	39,810	48,000	48,758	98,000	77,500	106,500
								SUB TOTAL EXPENDITURE	166,650	148,184	162,300	170,995	217,740	209,458	251,905
TOTAL INCOME	<mark>205,000</mark>	<mark>164,574</mark>	<mark>191,</mark> 000	179 , 545	<mark>224,</mark> 500	<mark>223,700</mark>	<mark>268,</mark> 250	SURPLUS B/F			27,700	20,267	6,760	11,657	16,345



□SECRETARIAT RESTRUCTURE





□ SECRETARIAT RESTRUCTURE

- □ Robust Secretariat
- more resource
- ☐ Greater flexibility



- ☐ Election of Board of Directors
- ☐ The following offer themselves for re-election
 - Carlos Velazquez, CEIR Representative UWLA President for a further term
 - ☐ Georg Taubert, Geberit Group, UWLA VP
 - Christian Taylor-Hamlin, Neoperl Group, UWLA Technical Chair
 - ☐ Timo Kopka, elected Marketing Chair and WG Chair for Spray Seats/WCs
 - ☐ Carla Rodrigues/Professor Silva Afonso, ANQIP
 - ☐Tom Reynolds, BMA
 - ☐ Anne-Claire Bruant, FECS
 - ☐Yvonne Orgill, UWLA MD

■ No further nominations have been received



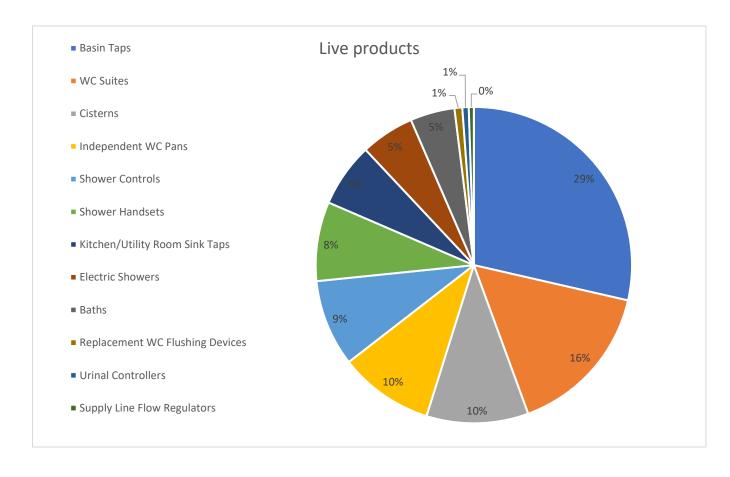
- **□**Scheme Progress
 - ☐ 150+ Brands
 - □Database of 14,313 products and growing as of 1.12.2022
 - ■A further 1200 are awaiting approval

	Product Registrations	Company Registrations
2008	800	18
2009	1069	22
2010	1288	23
2011	1904	29
2012	2343	39
2013	3600	50
2014	7350	73
2015	8300	89
2016	9750	120
2017	10900	132
2018	11000	143
2019	11864	149
2022	14041	155
Products removed	6845	
Company's removed		11

Cleansing of scheme annually to ensure its fresh and only contains products available in the market are visible on the database



- **□**Scheme Progress
 - ☐ 150+ Brands
 - □Database of 14,313 products and growing as of 1.12.2022

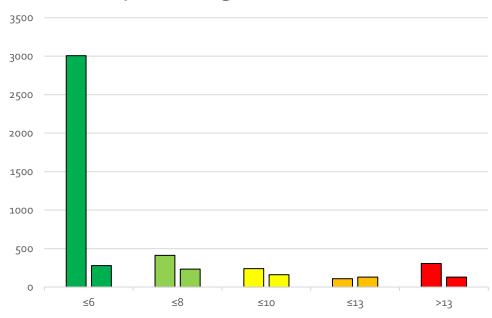




□Scheme Progress

- ☐ Tap Category, split across 5 grades
 - □5,506 registered product
 - □ 55% of Tap category is within the top green grade

Taps including Basin and Kitchen

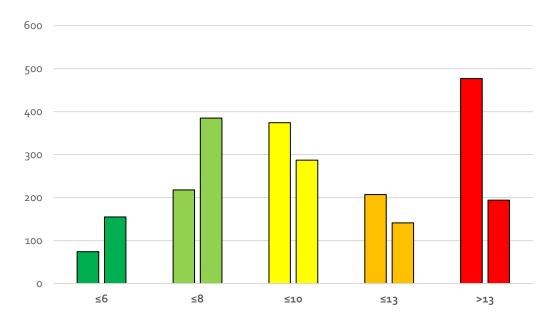




□Scheme Progress

- ☐ Shower Category, split across 5 grades
 - **2**,995
 - □779 electric showers not included in the chart below as they are not graded

Showers including Handset and Controllers

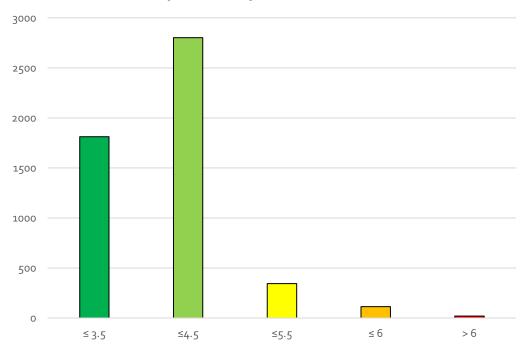


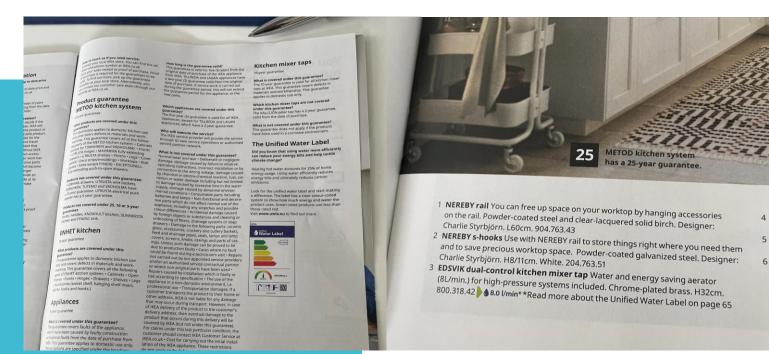


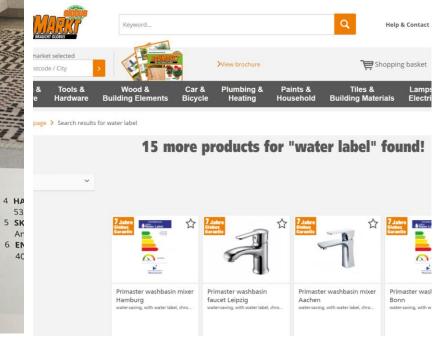
□Scheme Progress

■ WC, independent pans and cisterns split across 5 grades■5,106

Sanitaryware including WC Suite, Independent pans and Cisterns









NITÁRIOS

ERTIFICAÇÃO PORTUGUESA ANQIP

use been caused by faulty construction rai faults from the date of purchase from



IIFIED WATER LABEL - A ETIQUETA EUROPEIA DE PRODUTOS

NHECA A NOVA ETIQUETA COMUM EUROPEIA PARA A ESCOLHA DE DISPOSITIVOS MAIS

CIENTES NO USO DA ÁGUA E ENERGIA, QUE JUNTA VÁRIAS ETIQUETAS EUROPEIAS, INCLUINDO

ECOSSISTEMA AQUA+

Etiqueta europeia de produtos Tubo extensivel que permite direciona o fluxo de áqua para onde desejado

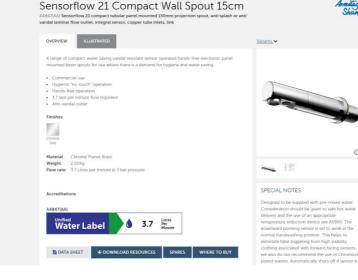
O Unified Water Label (www.uwla.eu) é a nova etiqueta comum europeia de classificação da eficiência hídrica e energética de produtos sanitários, que junta várias etiquetas europeias, incluindo a certificação portuguesa da ANOIP.

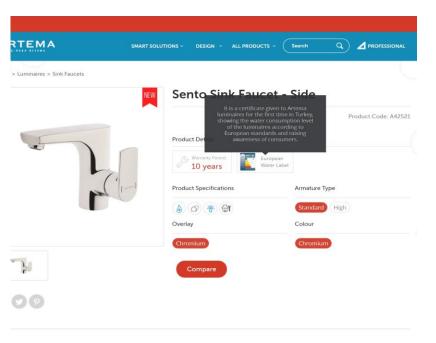
Unified Water Label









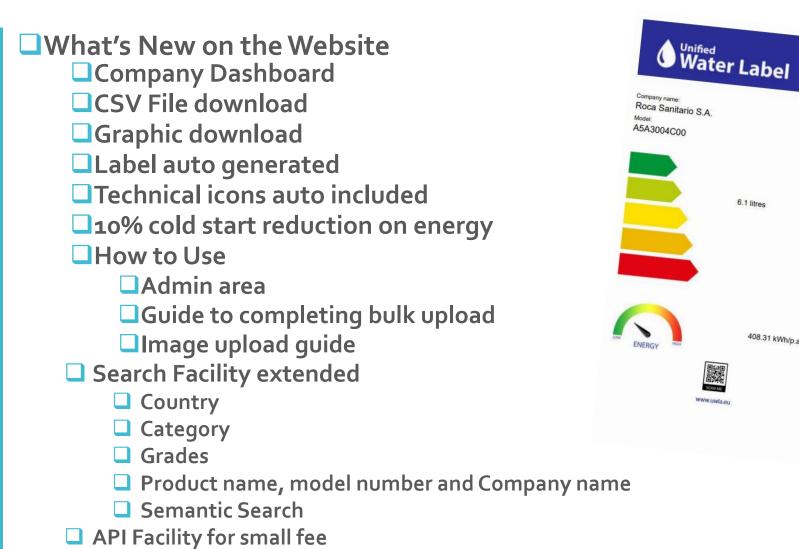




□Going Forward

- Heightened interest
 - ☐ Chinese companies supplying Europe and major retailers
 - ☐ Italian Tap manufacturers
 - ☐ German manufacturers
 - **■**UK Distributors
 - **□** UK Buying Groups
 - ☐ UK Tender platforms
- ☐ Focus on mainland Europe, raising visibility seek support





6.1 litres

408.31 kWh/p.a.

www.uwla.eu

2023 Activity

□ Marketing Committee met earlier and propose 2023 Focus
 □ Market Representation
 □ Raise visibility
 □ Attend Events
 □

29 articles written and circulated to UK and European media titles

Link to
International/Environmental
days

Link to International events such as Cop26 promoting the activity of Industry and the UWL

17 features written upon request

Regular blogs and features for stakeholders

All material used

www.uwla.eu

Press Activity



- ☐ Who is the UWLA?
- Scope, aims and objectives



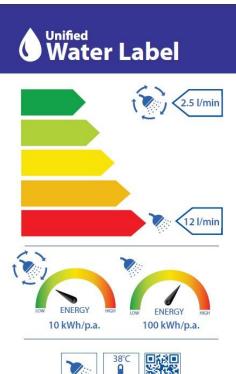
2022 TECHNICAL ACTIVITY

- **■**Working Groups
 - Recirculating Showers
 - ☐ Acceptance of new criteria set timeline for implementation
 - □ Proposed label
 - ■Smart WC seats/washing bidets/Spray WCs
- □ CEN Functionality Standard
- Audit Process
- Proposed amends to technical criteria
- Proposed new criteria



☐ Recirculating Shower WG

- Confirm acceptance of WG recommendations on new criteria
- ☐ Agree new label







■Audit 2022 - Findings

- ☐ Lack of scheme knowledge
- ■Not always clear who is responsible for UWL within company
- □Lack of knowledge on compliance
- ■Product information not always available
- ☐ Product tolerances a concern
- ☐ Technical Committee recommends:



■Smart WCs

- **■** WG met earlier
- ☐ Discussed 1st draft of criteria
- Next meeting?



■ Technical Criteria

- Tolerances
- Possible new criteria
- Proposal from Committee



POLITICAL OVERVIEW Consultation ■ Future Homes ☐ Use of grey and rainwater ☐ Consumer behaviour ☐ Adapting Building Regulations ☐ Labelling and backstops under consultation ☐ Backstop levels - aspirational Basin taps 3 l/p/m Kitchen taps 6/l/p/m Showers 6/l/p/m 4/2.6 per flush ■ WCs ☐ BMA leading on this in the UK representing Manufacturers interest



POLITICAL OVERVIEW **EU** ■ EU Taxonomy and Supporting Annex ☐ Technical screening criteria ☐ Define activity ☐ Section 7 relates to Construction ☐ Technical Annex Refers to UWL pages 376/377 ☐ Compliance criteria ☐ Top 2 green bands ☐ Commercial or incentivised projects Basin taps 6 l/p/m Kitchen taps 6/l/p/m Showers 8/l/p/m WCs 6 single effective 3.5 litres Urinals 2 litres per bowl/hour, flushing urinal max 1 litre



DATE OF NEXT MEETING

DATE OF NEXT GENERAL FORUM MEETING – 16 MAY – VIA TEAMS

AGM – 15 DECEMBER IN BARCELONA